



Rome, June 21st, 2017



# 1. Preamble



The present Activity Report - approved by the Assembly of Members (AoM) of EMSO ERIC on June 16<sup>th</sup> 2017- has been prepared by Mr. Aleardo Furlani, EMSO ERIC Transition Manager, appointed by the AoM on September 29<sup>th</sup>, 2016.

On September 29<sup>th</sup>, 2016 the European Commission decision established EMSO-ERIC, "The European Multidisciplinary Seafloor and Water Column Observatory - European Research Infrastructure Consortium".

Members of the Consortium, together with Italian Republic, as hosting country, are Ireland, the Hellenic Republic, the Kingdom of Spain, the French Republic, the Portuguese Republic, Republic of Ireand, Romania and the United Kingdom of Great Britain and Northern Ireland.

The registered office of the Consortium is in Rome and is currently housed c/o Istituto Nazionale di Geofisica e Vulcanologia (INGV), that is the Italian Representing Entity.

EMSO ERIC is a not-for-profit legal entity/international organization undertaking mainly non-economic activities which relate to research activity. The activities carried out by the Transition Manager during the start-up phase are aligned with the scopes and the status of EMSO ERIC.

The October–December 2016 start-up of EMSO ERIC phase period were characterised by the implementation by the Transition Manager of the necessary activities to ensure the full functionality of the accounting and administrative procedures according to the Italian law. The appointment of the DG is expected to take place in June 2017 (see the Addendum to the Financial Statements of EMSO ERIC below).

EMSO aims to provide a new kind of large-scale infrastructure able to spur multidisciplinary and interdisciplinary investigation of deep and water column ocean processes related to marine ecosystems, climate change and marine geo-hazards, and as such to address key gaps in ocean monitoring.

Such fixed-point observations significantly enhance the marine environmental research capabilities of European Member States and increase the potential for adequately responding to major challenges related to environmental changes. The power of EMSO ERIC is in its distributed nature, connecting research facilities across the oceans of Europe, from the Arctic through the North Atlantic to the Mediterranean and the Black Sea.

The observatory facilities allow for monitoring of processes at a large scale. EMSO ERIC contributes to coordinate a growing set of ocean observatories globally through various national and international efforts.

## 1. Preamble



As stated in the Statutes, the main scientific output of EMSO is to provide an understanding of processes in the marine environment which are of paramount importance for any prediction of short, intermediate and long-term global change.

The oceans are complex dynamic systems across scales of time and space, including processes from episodic catastrophic events to slow trends difficult to discern from the overlying variability of short-term processes.

The high resolution, long-time-series collection of multiple variables across a breadth of environments represents the only approach capable of shedding light on the complexity of these systems. EMSO, a different legal entity, a convention between Research Bodies, was set up in 2006 (ESFRI Roadmap 2006) to provide the interactive monitoring capacity to track these critical changes and ecosystem services.

European research focused on the seas and oceans is central to addressing these challenges by delivering knowledge and tools to enable Europe to prepare for, and adapt to, these changes.

The capacity of EMSO infrastructure to be financially self-sustainable will come from three different sources of income:

- the contributions of the Full Members as well as eventually of Obser vers and of Candidates,
- the participation to European or National projects,
- Services rendered to Industry.

These modes will be implemented both through collaborative research between academic institutions and industries as well as through the individual access of industries for proprietary applied research. This is already being undertaken practically through FixO3 where there is a specific ranking score for industry.

The Set-Up Phase (2017-2019) already obtained additional funding under EMSO-Link and Danubius-RI EC projects, and additional funds will be leveraged from the European Union under the Cohesion Policy and Horizon 2020.

During 2016 and the first quarter of 2017- following specific requests- from 2 manifestations of interest were submitted to participate to the following project proposals:

- MarADonA\_CMS Project proposed under MarTERa ERA-NET and leaded by Istituto Nazionale di Fisica Nucleare Laboratori Nazionali del Sud (Italy).
- Support to SHAREMED proposal an innovative marine infrastructure devoted to geo-hazard feature mapping in the Mediterranean.

## 1. Preamble



Considering that significant technological advances are essential for addressing societal challenges, EMSO ERIC will promote private-public partnerships with industry. The service offer of the EMSO Research Infrastructure is presently being structured and tested as part of the set up phase of the EMSO organisation.

A distinctive feature of the EMSO ERIC overall offering is its rich combination of products (e.g., data from sensor networks, data products), services (access and use of data and of node facilities and components), and transversal support (maintenance of advanced sensors, instrumentation, auxiliary devices, middleware), while strengthening both basic science and applied innovation.

These include:

- un-biased, neutral recommendations, validation and advice in matters pertaining to building/innovating state-of-the-art underwater observatories;
- consultancy services to governmental organisations, international bodies and decision makers dedicated to climate change monitoring and environmental/ecological policy implementation;
- a comprehensive range of marine environment data and data products to a wide, multidisciplinary range of international users - scientific, governmental, educational, industrial and public on an "open access", user-friendly, basis;
- state-of-the-art monitoring services of key ecological, geophysical, chemical and biological parameters for cross-cutting applications.

EMSO-ERIC will be funded also through the commercialization of scientific and technological services (indicated by the Statutes as up to 20% of overall revenues), such as: monitoring services of physical, chemical and biological parameters in the open ocean; support in building/innovating marine observatories and other related technologies in Europe and around the world, for example in Asian or South American rapidly growing economies; providing value-added data products and services acting as technical consultancy for designing new emerging services to specific categories of stakeholders in the domain of climate change.

The foreseen access mode of industries to the EMSO includes the following modalities:

- access to the experimental facilities for applied research related to the testing in real environmental conditions of sensors and devices.
- testing of materials under extreme conditions over long timeframes,
- access to data through the open data policy, including development of 3rd party applications and data products.



# 2. Financial & Economic Overview



EMSO ERIC started with **8 Full Members**, including the Host Country.

The Members paid 1/3 of the membership fee in 2016, which amounted to 1/3 of the full yearly fee. During this period, EMSO ERIC had no direct personnel cost and was managed by the Transition Manager and the Interim Support Team (IST), provided as in-kind contributions by the Host Country Organisation through INGV.

In 2017, the Transition Manager will be replaced by the Director General, and the IST will evolve into the Central Management Office (CMO).

In 2017 EMSO ERIC has started progressively (Bando\_119\_241416.pdf\_1.pdf) staffing its CMO (Table 1). The Table contains the professional profiles envisioned in the EMSO ERIC Business Plan, and a cost estimate of the EMSO ERIC Staff in 2017.

The staff, whose cost is shown in Table 1 as full cost for EMSO ERIC, is carrying out the activities for the EU-funded projects EMSO-Link and DANUBIUS-RI, as well as the rest of the Core Activities outlined in the Implementing Rules. The estimated effort breakdown by project is provided.

### Financial & Economic Overview EMSO-Eric - 2016 Activity Report 2.



Table 1: Provisional composition and cost estimate of the EMSO ERIC Staff in 2017. P/M = person/month

EMSO ERIC staff 2017		Total Effort Effort and Value Break down by pro			ject				
				EMSO-Link		DANUBIUS-RI		Core Activities	
Professional roles	Yearly cost	P/M	cost	P/M	cost	P/M	cost	P/M	cost
Director General	€ 160'000	6.0	€ 80'000	0.0	-	0.0	-	6.0	€ 80'000
Science and Operations Officer (TBA)	€ 75'000	0.0	€ -	0.0	-	0.0	-	0.0	€ -
Emso Link Coordinator: Paolo Favali	€ 75'000	5.0	€ 31'250	5.0	€ 31'250	0.0	-	0.0	€ -
Grant and Project Officer: Paola Materia	€ 70'000	0.9	€ 5'000	1.0	€ 5'000	0.0	-	0.0	€ -
Assistant to Emso Link Project Manager: Maria Fredella	€ 22'000	8.2	€ 15'000	8.0	€ 15'000	0.0	-	0.0	€ -
Accounting/ Administrative	€ 45'000	0.0	€ -	0.0	-	0.0	-	0.0	€ -
IT Officer	€ 50'000	2.4	€ 10'000	0.0	-	0.0	-	2.4	€ 10'000
Communications Officer	€ 70'000	0.0	€ -	0.0	-	0.0	-	0.0	€ -
Innovation and External Relations Officer: John Picard	€ 100'000	3.5	€ 29'167	2.5	€ 20'833	0.0	-	1.0	€ 8'333
DG Assistant	€ -		-	0.0	-	0.0	-	0.0	€ -
тот		26	€ 170'417	16.5	€ 72'083	0.0	€-	9.4	€ 98'333

During 2017 some members of the CMO staff will continue to be provided also as in-kind contribution from Italy through INGV (Table 2).

Additional in-kind contributions are expected to be received by the other full Members to support the Regional Teams and Service Groups (Table 3).

The estimated income statement (Table 4) for 2017 includes:

- 1. EMSO-Link Grant in 2017
- 2. DANUBIUS-RI Grant in 2017
- 3. Contribution from Host Country and Member States (Tab. 2 and 3)
- 4. In Kind contributions

### Financial & Economic Overview EMSO-Eric - 2016 Activity Report 2.



Table 2: Estimated In-kind contribution by the Host Country in 2017. staff (Tab. 1).P/M = Person / Month.

## **Host Country in-kind contribution (estimate)**

2017

CMO Staff	Yearly cost	P/M	cost
Science and Operations Officer	€ 114'000	0.0	€ -
Grant and Project Officer	€ 46'963	4.0	€ 15'654
Accounting Administrative Assistant	€ 38'738	14.0	€ 45'195
Innovation and External Relations Officer	€ 106′105	6.5	€ 57'474
Communication Officer	€ 70'000	6.0	€ 35'000
SUBTOTAL		30.5	€ 153′323
Non CMO Staff	Yearly cost	P/M	cost
External service providers	€ -	NA	€ 112'411
Other	Unit cost	P/M	cost
Office space	€ -	NA	€ -
Utilities	€ -	NA	€ -
тот	€ -	30.5	€ 265'733

<sup>\*2017</sup> Estimate has to be confirmed by the Host Organization in compliance with the activities planned by EMSO ERIC for the year. The in-kind contribution resources will be exclusively allocated to core activities and not to projects receiving grants.

Table 3: Estimation of the In-kind contribution from the other Members States\*\*

### Other members in-kind contributions

2017

	Yearly cost	P/M	Value	
Regional Teams	€ 70'000	1.2	€ 7'000	
Communication Service Group	€ 70'000	1.2	€ 7'000	
Data management Service Group	€ 70'000	1.2	€ 7'000	
Engineering and standards Service Group	€ 70'000	1.2	€ 7'000	
Science Service Group	€ 70'000	1.2	€ 7'000	
тот		6.0	€ 35'000	

<sup>\*\*2017</sup> The in-kind contribution resources will be exclusively allocated to core activities and not to projects receiving grants.

## 2. Financial & Economic Overview



The Grants from EMSO-Link (Tot € 620'426) and DANUBIUS-RI (Tot € 47'188) are paid in three installments: the pre-financing (75%) in 2017, an interim installment (max10%) in 2018 for DANUBIUS-RI and in 2019 for EMSO-Link, and the balance (15%) in 2020.

The EC pre-financing has been received for the EMSO-Link project in February 2017 (€ 3′269′588.26). EMSO ERIC will hold 25% of the EC pre-financing received (€ 1′089′862.81) to implement a Joint Fund. The management of the Joint Fund is regulated in the EMSO-Link Consortium Agreement.



Table 4: EMSO ERIC 2017 provisional income statement

## **EMSO ERIC income statement**

2017

Revenues	Units	€	ТОТ
Contribution Host Country	1.0	220'000	220'000
Contribution other Full Members	7.0	20'000	140'000
Contribution Observers	0.0	5'000	0
In-kind contribution Host Country	1.0	265'733	265'733
In-kind contribution other Full Members	0.5	70'000	35'000
Transition Manager	0.7	53'000	35'333
EMSO-Link	0.13	570'426	72'083
DANUBIUS-RI	0.5	47'188	23'594
on TOT Revenues			791.744
Costs	Units	€	TOT
EMSO ERIC staff (non in-kind)*	1.0	170'417	170'417
Other direct*	1.0	100'000	100'000
Use of In-kind contrib. Host Country	1.0	265'733	265'733
Use of in-kind contrib. other Full Members	0.5	70'000	35'000**
Transition Manager*	0.7	53'000	35'333
Overheads (estimate)*			51′438
TOT Costs			657'921
Deferred income carryover 2017			133′823
Deferred income carryover 2016			104′124
Cumulative Deferred income carryover (2016/2017)			237′947

<sup>\*</sup>Items used for the calculation of the Overheads  $(170.417 + 35.333) \times 25\%$  (EC rate) = 51.437,50

The funds from EMSO-Link and DANUBIUS-RI are distributed in 2017 in a way that they can support the foreseen ramping up of EMSO ERIC operations. Annex 1 includes the cash flow status for 2016 and for the period from January 1st 2017 to May 31st 2017.

## 2. Financial & Economic Overview



## Additional Explanations (Tab. 1 – 4)

- Cash contribution host country: the membership fee of the Host Country as by Statutes.
- Cash contribution full members: the membership fee for the Full Members as by Statutes.
- Cash contribution observers: the membership fee for the Observers as by Statutes.
- In-kind contribution Host Country: the rationale is shown in Table 2. The in-kind contribution does not generate cash flow. In Table 4 the in-kind-contributions are balanced with the used in-kind contributions. The in-kind contributions are mostly personnel cost.
- In-kind contributions of other members: this is calculated in Full Time Equivalents at an average cost of € 70.000/year.
- Transition Manager: the cost of the Transition Manager, who is the legal representative of EMSO ERIC until the appointment of the DG, is an una tantum cash contribution from Italy to cover the TM cost until June 30<sup>th</sup>, 2017.
- EMSO-Link: funds from the EMSO-Link grant.
- DANUBIUS-RI: funds from the DANUBIUS-RI grant: preparatory action started in Dec. 2016
- Cash-carryover: surplus or deficit from the previous year.

- Director General: the full cost of the salary of the DG, corresponding to the gross salary as reported in the Call.
- Other staff: the 2017 full cost of the salary of the staff directly employed by the ERIC. This figure is an indication of the reasonable expense which can be allocated to the staff for that year, on the basis of the presently estimated human resources requirements.
- Other direct: the other direct costs are an indication of the reasonable expenses that can be allocated to travels, meetings, equipment, promotional material, subcontracting (legal and financial) and other non-personnel costs incurred during the EMSO-ERIC operations. It is estimated on the basis of a predictable ramping-up of EMSO-ERIC activities
- Overheads: those are calculated with the flat rate adopted by the European Commission of 25% on direct costs of personnel.
- Deferred Income carryover: profit before taxes. EMSO-ERIC is a non-profit organization: profits are retained every year and reinvested. No dividends or profit sharing are foreseen for the Members.

Aleardo Furlani EMSO ERIC Transition Manager

Rome, June 21st, 2017



# 2016

## EMSO-ERIC 2016 Cash In-flows

Total Cash In-flows	€ 17.500,00
Debit Note Emso n. 01/2016 (2016 Monetary contr.)	€ 5.000,00
Debit Note Emso n. 03/2016 (2016 Monetary contr.)	€ 5.000,00
Debit Note Emso n. 05/2016 (2016 Monetary contr.)	€ 2.500,00
Debit Note Emso n. 02/2016 (2016 Monetary contr.)	€ 5.000,00

## EMSO-ERIC 2016 Cash Outflows

Reimbursement Paolo Favali kick-off Danubius-RI 12-13/12/2016 Bucharest	€ 434,10
Other	€ 61,90
Total Cash Out-flows	€ 496,00
Cash-carryover as of January 1st 2017	€ 17.004,00

# 2017

# EMSO-ERIC 2017 Cash In-flows as of May 31st 2017

Cash-carryover as of January 1st 2017	€ 17.004,00
Debit Note Emso n. 07/2016 (2016 Monetary contr.)	€ 5.000,00
Prefinancing Danubius-RI to Emso-Eric	€ 35.390,63
Debit Note Emso n. 08/2016 (2016 Monetary contr.)	€ 5.000,00
Prefinancing Emso Link to Emso from European Commission	€ 3.269.588,44
Debit Note Emso n. 01/2017 (one-time contribution)	€ 53.000,00
Debit Note Emso n. 06/2016 (Payment Fee 2016)	€ 73.333,00
Debit Note Emso n. 04/2016 (2016 Monetary contr.)	€ 2.500,00
Debit Note Emso n. 04/2017 (2017 Monetary contr.) FPCT	€ 20.000,00
Debit Note Emso n. 07/2017 (2017 Monetary contr.) NERC	€ 20.000,00
Total Cash In-flows	€ 3.500.816,07

# EMSO-ERIC 2016 Cash Out-flows as of May 31st 2017

Description	Amount
F24 Payment VAT	€ 371,75
Invoice 'Il Fungo srl' n. 1/b del 27/01/2017	€ 1.230,00
Invoice EuroJobsites n. 9984 del 22/12/2016	€ 990
Invoice Udo Gumpel n. 1-2-2017 del 13/02/2017	€ 850,00
Invoice 'The Economist' n. ON20283 del 28/01/17	€ 1.911,32
Invoice Research n. NADEU28389 del 15/12/16 and invoice n. 2676025102 of 10/01/17 Macmillan Publisher (Springer Nature)	€ 1.766,43
Payment F24 VAT January for Invoice Springer n. 2676025102 del 10/01/17 and Invoice Economist n. ON20283 del 28/01/17	€ 639,44
Invoice Alessandro Pinto n. 10/2017	€ 1.344,00
Advance Proforma n. 22000217 Roma Gest Srl	€ 807,00

# 2017

# Annex 1 – Cash-Flow Details

# emso ERIC

# EMSO-ERIC 2016 Cash Out-flows as of May 31st 2017

Description	Amount
Invoice Aleardo Furlani n. 1/2017	€ 14.132,00
Invoice Aruba n. 20170997407 del 31/03/2017	€ 286,21
Pre-financing project Emso Link to INGV	€ 196.875,00
Pre-financing project Emso Link to Innova Srl	€ 115.875,00
Travel Reimbursement (Bruxelles) John Picard 16-17 March 2017	€ 850,00
Pre-financing proect Emso Link to Marine Institute	€ 214.683,70
Invoice n. 23454536 of 31/01/17 Il Sole 24 Ore	€ 2.000,00
Payment F24 VAT February for Invoice Ugo Gumpel n. 1-2-2017 del 13/02/17	€ 187,00
Invoice n. 100019782 del 1/04/17 Barcelo Gestion Hoteles Roma Srl	€ 1.326,00
Pre-financing project Emso Link to Universita Politecnica de Catalunya	€ 138.000,00
Pre-financing project Emso Link to Hellenic Centre for Marine Research	€ 279.307,50
Payment F24 March Tax 2017 for Invoice n. 1 Furlani and n. 10 Pinto	€ 3.853,20
Balance on Invoice n. 1414/01 of 6/4/17 Roma Gest Srl (Hotel Villa Eur)	€ 1.927,73
Invoice n. 1413/01 of 6/4/17 Roma Gest (Hotel Villa Eur)	€ 869,00
Payment to Paolo Favali Invoice n. 01/2017 del 10/04/2017	€ 2.514,00
Payment to Aleardo Furlani Invoice n. 02/2017 del 13/04/2017	€ 14.132,80
Travel Reimbursement to Kate Moranfor DG Emso Interview in Roma il 30 e 31 march 2017	€ 157,00
Travel Reimbursement to Kate Moran for DG Emso Interview in Roma 30/31 March 2017	€ 537,23
(expenses in Canadian Dollars)	
Travel Reimbursement to Daniel CarapauforDG Emso Interview in Roma 30/31 March 2017	€ 159,00
Travel reimbursement to FPCT for Daniel Carapau DG Emso Interviewin Rome 30/31 March 2017	′ € 318,25
Travel reimbursement to Giovanni Macedonio for DG Emso Interview in Rome 30/31 March 2013	7 € 172,90
Travel Reimbursement to Geli Louis for DG Emso Interview in Rome 30/31 March 2017	€ 460,53
Travel Reimbursement to Anders Tengbergfor DG Emso Interview in Rome 30/31 March 2017	€ 364,53
Travel Reimbursement to Salvatore La Rosa for DG Emso Interview in Paris 10 April 2017	€ 884,70
Travel Reimbursement Benoit Pirenne for DG Emso Interview in Rome 30/31 March 2017	€ 106,30
Travel Reimbursement Benoit Pirenne for DG Emso Interview in Rome 30/31 March 2017 (expension Canadian Dollars)	ses € 983,70
Proforma Invoice n. 1 del 13/04/2017 Alessandro Pinto	€ 4200,00
Proforma Invoice n. 2 del 13/04/2017 Alessandro Pinto	€ 588,00
Travel Reimbursement FPCT for Daniel Carapaufor DG Emso Interview in Paris on 10/04/2017	€ 396,21
Payment F24 VAT Apri 2017	€ 4673,2
Pre-financing proj. Emso Link tolfremer	€ 404.348,03
Pre-financing proj. Emso Link to Nerc	€ 293.635,77
Pre-financing proj. Emso Link to Crns (including prefinancing to UPMC)	€ 226.787,50
Invoice n. 02/2017 Paolo Favali	€ 2.514,00
Travel Reimbursement Michael Klagesfor DG Emso Interview in Rome 30/31 March 2017	€ 378,23
Travel Reimbursement Bonnie Wolff-Boenischfor DG Emso Interview in Rome 30/31 March 2017	€ 357,56
Balance Travel Reimbursement John Picard - Bruxelles 16-17 March 2017	€ 78,88
Others	€ 198,82
Total Cash Out-flows	€ 1.939.029,46
Cash-carryover as of May 31st, 2017	€ 1.561.786,61